



NATIONAL ASSOCIATION
OF GOVERNMENT GUARANTEED LENDERS

7(a) Gross Loan Approvals

(Dollars in Thousands)

7(a) Loans	AS of SEPT 30				% Change		As of August 31	
	FY 2007		FY 2008		#	\$	#	\$
	#	\$	#	\$				
	99,606	\$ 14,292,141	69,434	\$ 12,671,136	-30.3	-11.3	-28.9	-11.0
Minority	34,160	4,870,903	22,573	4,078,948	-33.9	-16.3	-26.2	-14.5
% portfolio	34%	34%	33%	32%				
Women	22,865	26,323,247	16,178	2,251,742	-29.2	-91.4	-27.7	-15.0
% portfolio	23%	184%	23%	18%				
SBA Express	67,734	3,396,708	39,877	2,239,580	-41.1	-34.1	-40.2	-33.3
% portfolio	68%	24%	57%	18%				
PLP Loans	18,414	8,688,254	16,089	8,071,304	-12.6	-7.1	-12.0	-7.0
% portfolio	18%	61%	23%	64%				
\$150K and <	79,143	3,458,747	50,647	2,320,361	-36.0	-32.9	-34.4	-31.8
% portfolio	79%	24%	73%	18%				
Startups	31,087	4,627,475	24,400	4,371,489	-21.5	-5.5	-21.5	-5.5
% portfolio	31%	32%	35%	34%				
Veterans	7,431	990,802	5,778	854,939	-22.2	-13.7	-23.5	-15.2
% portfolio	7%	7%	8%	7%				
504 Loans	10,669	6,313,826	8,883	5,289,790	-16.7	-16.2	-16.0	-15.1

Info for 9/30 not provided